2021
FIRST QUARTER INTERIM REPORT

JANUARY 1, 2021-MARCH 31, 2021

FINANCIAL ACTIVITY RESULTS

RAY SİGORTA
VİENNA İNSURANCE GROUP

STATEMENT OF RESPONSIBILITY PURSUANT TO FINANCIAL REPORTS FOR THE PERIOD OF JANUARY 1, 2021 AND MARCH 31, 2021

RESOLUTION OF BOARD OF DIRECTORS ON APPROVAL OF FINANCIAL REPORTS

MEETING DATE : 30.04.2021

MEETING NO. : 1599

RESOLUTION NO. : 6367

We declare that we are responsible for the disclosed of,

the Balance Sheets, Statement of Income, Statement of Cash Flows, Statement of Changes in Shareholders' Equity and Interim Report of Ray Sigorta A.Ş. for the period 01.01.2021 – 31.03.2021 together with the prepared notes, which have not been audited, in accordance with the Capital Markets Board's Communiqué Series II No: 14-1, the Financial Reporting Standards published by Public Oversight Accounting and the insurance legislation,

a) Has been examined,

b) Within the framework of information available in so far as its duties and responsibilities; the financial statements and interim report do not contain any misrepresentation of the facts on major issues, or any omissions that may be construed as misleading as of the date of the disclosure,

c) Within the framework of information available in so far as its duties and responsibilities; The financial statements prepared in accordance with applicable financial reporting standards truthfully reflect the facts about the assets, liabilities, financial condition and profit and loss of the Company and also truthfully reflects, along with major risks and uncertainties that might be occurred, the progress and performance of the Company.

Yours sincerely,

RAY SİGORTA ANONİM ŞİRKETİ
HEAD OFFICE

Kemal BOZYİĞİT	**Kemal UZUNAKSU**	**Koray ERDOĞAN**	**Derya ÖZTÜRK**
Audit Committee Chairman	Audit Committee Member	Board of Directors Member, General Manager	Member of the Management Board, CFO

CORPORATE PROFILE

Leaving 62 years behind in the insurance industry, Ray Sigorta generated 486.619.433.- TL premiums in three months of the year 2021.

By the end of March 31, 2021, Ray Sigorta is carrying out its activities with 285 employees in 8 Regional Directorates and a Call Center.

At the same period, Ray Sigorta has offered its services through 1.503 agencies, 129 agency branches, 1 Fibabank branches, 90 Brokers, 10 Broker branches and 1 leasing companies. With 1.332 contracted automobile service stations, 480 glass service stations and 3.336 contracted healthcare establishments, Ray Sigorta has successfully maintained its value creating company vision in its industry.

General Information on Ray Sigorta:

Trade Name:	Ray Sigorta Anonim Sirketi
Trade Registry Number:	297257
Central Registration System (MERSIS) Nr. :	0734 - 0039 - 7980 - 0033
Electronic Mail Address	info@raysigorta.com.tr
Web Site:	www.raysigorta.com.tr
Registered Electronic Mail Address (KEP) :	raysigorta@hs03.kep.tr
Address of Registered Offices:	Cumhuriyet Mahallesi Haydar Aliyev Cad. No.28 Sarıyer/Istanbul
Telephone Number	: 212 363 25 00
Facsimile Number	: 212 299 48 49

REGIONAL DIRECTORATES BRANCH OFFICES:

İstanbul Anatolian Side Regional Directorate
Merdivenköy Mah. Yumurtacı Abdibey Cad. Nur Sok. No: 1 A Blok Kat: 10 Ofis No: 94-95
İç Kapı No: 1004-1005 34732 **Kadıköy/İstanbul**
Phone : 0216 411 16 06
Fax : 0216 411 16 19

Istanbul European Side Regional Directorate
Yeşilköy Mah. Atatürk Cad. Egs Business Park Blokları No: 12 B/1 Blok Kat: 9 D: 323-324
34149 **Bakırköy/İstanbul**
Phone : 0212 465 40 45
Fax : 0212 465 04 75

Ankara (Central Anatolian) Regional Directorate
Beştepe Mah. Yaşam Cad. Adalet Sok. Neorama İş Merkezi No: 13/A Kat: 4 D: 11-12-14-15-16
06560 **Söğütözü-Yenimahalle/Ankara**
Phone : 0312 428 50 00
Fax : 0312 428 50 49

İzmir (Aegean) Regional Directorate
Adalet Mah. Manas Bulvarı Folkart Towers A Kule No: 47/B
Kat: 36 D: 3604 35530 **Bayraklı/İzmir**
Phone : 0232 483 72 46
Fax : 0232 489 86 05

Bursa (Marmara) Regional Directorate
Konak Mah. Lefkoşe Cad. NM Ofis Park A Blok Kat: 3 No: 34-36
16110 **Nilüfer/Bursa**
Phone : 0224 211 28 27
Fax : 0224 211 28 37

Adana (Southeastern Anatolian) Regional Directorate
Cemalpaşa Mah. Atatürk Cad. Sapmaz İş Merkezi No: 48 D: 10-11
01120 **Seyhan/Adana**
Phone : 0322 457 06 83
Fax : 0322 454 77 61

Antalya (Mediterranean) Regional Directorate
Deniz Mah. Konyaaltı Cad. Antmarin İş Merkezi No: 24
Kat: 6 07050 **Konyaaltı / Antalya**
Phone : 0242 247 20 25
Fax : 0242 247 39 59

Malatya (East Anatolia) Regional Directorate
İsmetiye Mah. Mina Sokak Mehmet Ilıcak İş Merkezi No: 1 Kat: 4 D: 30-31
44100 **Battalgazi/Malatya**
Phone : 0422 503 11 40
Fax : 0 422 503 11 47

Ray Sigorta: From Past to Present

- Was founded as an initiative of national transportation companies (Turkish Airlines, Maritime Lines, State Railways, PTT) in 1958.
- Was privatized by Doğan Holding in 1992.
- Became a listed company in Istanbul Stock Exchange in 1997.
- In 2007, 74.26% of its capital was acquired by TBIH Financial Services Group, an affiliate of VIG.
- In 2008, Ray Sigorta added Vienna Insurance Group to its logo.
- In 2009, 84.26% of its capital shares were owned by VIG, 10% by Doğan Group, and 5.74% by more than 4,000 investors.
- In 2011, 81.59% of its capital shares were owned by TBIH Services Group N.V., 12.67% by Vienna Insurance Group (VIG), and 5.7% as free float.
- In 2019, total premium production of Ray Sigorta: 1.238.906.193.305.-TL
- In 2019, market share of Ray Sigorta among non-life insurance companies: 2,14%.
- In 2019, Ray Sigorta is ranked the 17th among non-life insurance companies.
- In 2019, The Company announced an annual profit of TL 50.083.088.-
- In 2019, Ray Sigorta received the Great Place to Work Certificate as a result of the strong corporate culture and evaluation carried out by the Great Place to Work Institute.
- In 2020, Ray Sigorta is named by Great Place To Work Institute in the List of Best Employers of Turkey. In addition, ranking among the top three in non-life insurance category in the customer experience index survey conducted by Şikayetvar.com, the first and largest complaint platform of Turkey, Ray Sigorta is awarded A.C.E (Achievement in Customer Excellence) Award. Ray Sigorta is ranked the 13th with a total premium production of TL 1,699,439,187 among insurance firms actively operating in non-life insurances, thereby increasing its market share to 2.49%, and declared a total profit of TL 58.923.677.

OUR VISION:

To be a pioneering is insurance company that is reliable, solution-oriented, fast digitally-transformed, profitable, and has a sustainable growth rate.

OUR MISSION;

To rank in the top 6 in non-life insurance segment as the best insurance company for its customers, business partners, stakeholders, employees and particularly its distribution channels.

SHAREHOLDER STRUCTURE

For the end of March 31, 2021, the shareholder structure which is share ratio over 10 % is as follows;

Name of the Partner	Share Ratio	Number of Shares	Value of Shares
ATBIH GmbH(*)	%81,59	13.304.862.688	133.048.627
Vienna Insurance Group AG	%12,67	2.066.352.811	20.663.528
LVP Holding Gmbh (*)	% 0,70	114.573.400	1.145.734

(*) Both ATBIH GmbH. and LVP Holding Gmbh are a subsidiary of Vienna Insurance Group. Total share of VIG Group in Ray Sigorta A.Ş. is % 94,96.
5.04% shares are publicly-trade shares and traded in Borsa İstanbul A.Ş.

Our Company's issued capital has been raised by TL 26,000,000 (twenty six million) against cash payment from TL 137,069,856 (one hundred and thirty seven million sixty nine thousand eight hundred and fifty six) to TL 163,069,856 (one hundred and three million sixty nine thousand eight hundred and fifty six) by the resolution of Board of Directors dated March 23,2011.

There is no privileged share in Ray Sigorta A.Ş.

The Chairman and Members of Board of Directors, General Manager and Deputy General Managers have no shares in the Company.

ORDINARY GENERAL ASSEMBLY MEETING

The Ordinary General Assembly Meeting of Ray Sigorta A.Ş. was held at 10:30 on March 29, 2021 Monday at the address of "Cumhuriyet Mahallesi, Haydar Aliyev Cad. No:28 Sarıyer/ İstanbul", under the supervision of Ms. Hatice Önder, the Ministry Commissioner appointed by a letter of assignment of the Istanbul Provincial Directorate of Ministry of Customs and Trade.

At this meeting, ordinary agenda was discussed according to the provisions of the Turkish Commercial Code and Capital Market Law.

The Annual Report and the Financial Statements' Report issued for the year 2020 are approved.

It has been resolved that Presiding Board Members are individually released from their liabilities in relation to 2020 activities and accounts.

The proposal of the Board of Directors regarding the net profit of the year 2020 has been put to the vote following the discussion on the proposal; and it has been unanimously resolved as follows;

a) The amount of TRY 2.946.184.- shall be transferred to the " Legal Reserves "as a primary reserve

b) The amount of TRY 11.195.499.- which represents 20% of the Distributable Net Profit Amount according to Company's Profit Distribution Policy, will not be distributed to shareholders as a dividend due to the preservation of the existing equity structure of the Company, therefore, the amount of 55.977.493,- TL shall be transferred to the "Retained Earnings".

It has been unanimously resolved that PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş shall be selected as the independent auditor for the audit of 2021 interim and annual financial statements and board of directors report within the frame of the Turkish

Commercial Code, the Insurance Legislation, Capital Markets Legislation and other relevant legislation.

It is hereby resolved that Article 4 of the Articles of Association of the Company be amended and revised by addition of the Aid and Donations clause to paragraph (f) thereto.

AMENDMENTS OF ARTICLES OF ASSOCIATION

It has been decided that Article 4 of the Articles of Association of the Company be amended and revised by addition of the Aid and Donations clause to paragraph (f), dated December 18, 2020. Based on the authorization of the Capital Markets Board of Turkey dated 18.02.2021 and numbered E-29833736-110.03.03-2024, Insurance and Private Pension Regulation and Supervision Agency dated 12.03.2021 and numbered 160352 and according to the Ministry of Trade General Directorate's authorization letter dated 15.03.2021 and numbered E-50035491-431.02-00062323776, it is determined that the draft of the amended Articles of Association was approved in accordance with the provisions of Article 333 of the Turkish Commercial Code numbered 6102. At the General Assembly held on March 29, 2021, it has been resolved to amend Article 4 of the Company's Articles of Association by adding the paragraph f.

The current articles of association of our firm is published in our web site, part of investor relations.

CORPORATE GOVERNANCE PRINCIPLES COMPLIANCE REPORT

Ray Sigorta A.Ş., has adopted the concepts of equity, transparency, accountability and responsibility of the Corporate Governance Principles and aims to comply with these principles in its activities at its most. Within this context, the company complies with all compulsory principles.

Moreover, You can reach Corporate Governance Compliance Report, Corporte Governance Information Form and our Sustainability Principles which have been arranged by our firm at the below adresses.

Public Disclosure Platform https://www.kap.org.tr/en/Bildirim/913048 and https://www.kap.org.tr/en/Bildirim/913044 Company's official internet website https://www.raysigorta.com.tr/About/General/11606/2020 Sustainability: https://www.raysigorta.com.tr/About/General/11605/2020

We, Ray Sigorta A.Ş., disclosed 20 information and document items during the period of 01.01.2021 - 31.03.2021.

BOARD OF DIRECTORS

The Members of the Board of Directors of our Company:

Full Name	Appointed on	Position – Committees
Dr. Peter THIRRING	**07.08.2018**	**Chairman of the Board of Directors** **Member of Corporate Governance Committee**

Holds a PhD degree in Law.

He has held various offices and managers in different insurance firms for 18 years. He has been serving as the Member of the Managing Board, CFO of Vienna Insurance Group AG since July 2018

He has no executive duties or responsibilities at the Company.

Full Name	Appointed on	Position – Committees
Dr. Martin SIMHANDL	**12.04.2011**	**Deputy Chairman of the Board of Directors** **Member of Early Identification of Risk Committee**

Holds a degree in Law.

He has held various offices within the organization of Vienna Insurance Group AG between 1985 and 2004. He has been serving as the Member of the Managing Board, CFO of Vienna Insurance Group AG since 2004.

He has no executive duties or responsibilities at the Company

Full Name	Appointed on	Position – Committees
Gerhard LAHNER	**20.05.2020**	**Member**

Holds a degree in business administration. He holds a master degree on Social Sciences.

He has served as a member of Board of Directors at various group companies. He has been serving at Vienna Insurance Group AG since 2002.

He has no executive duties or responsibilities at the Company.

Full Name	Appointed on	Position – Committees
Dr. İsmail Hakkı ERGENER	**18.09.2012**	**Member**

Holds a degree in economics.

He has served at various banks in Turkey and Europe since 1984. As of 2009, he has been serving as the CEO at SK Danube AG. He has been an independent member between 2012-2018.

He has no executive duties or responsibilities at the Company.

Full Name	Appointed on	Position – Committees
Dr. Josef AIGNER	**29.03.2013**	**Member**

Holds a degree in Chemistry.

He worked at Allianz Insurance Group between 1995 and 1999, and at Vienna Insurance Group AG between 2000 and 2007. He has been serving as the Head of Corporate Business Department of Vienna Insurance Group AG since2007.

He has no executive duties or responsibilities at the Company.

Full Name	Appointed on	Position – Committees
Gerald KLEMENSICH	**11.06.2014**	**Member** **Member of the Corporate Governance Committee** **Member of the Early Identification Risk Committee**

Holds a degree in Business and Economics.

He has served as Shipping Surveyor and Claims Examiner at various insurance companies between 1993 and 1995. He has held various offices within the organization of Vienna Insurance Group AG between 1995 and 2004. Since 2007, he has been serving as a Senior Executive in Reinsurance Department of Vienna Insurance Group AG, and a member of the board of directors of Wiener RE.

He has no executive duties or responsibilities at the Company.

Full Name	Appointed on	Position – Committees
Kemal BOZYİĞİT	**04.07.2017**	**Independent Member** **Chairman of the Audit Committee** **Chairman of the Corporate Governance Committee** **Chairman of the Early Identification of Risk Committee**

He holds degrees in Engineer for Metallurgy.

He has been in professional life since 1990. He is still the General Manager of Voestalpine Eurostahl GmbH, Istanbul.

Full Name	Appointed on	Position – Committees
Yılmaz KORAP	**07.08.2018**	**Independent Member** **Member of the Audit Committee**

Holds a master degree on International Management.

Between 1982 and 2005, he has held as product/sales manager and General Manager at various firms in Turkey. Since 2005, he has been serving as a General Manager at Arılı Plastik Sanayi A.Ş. in İstanbul.

Full Name	Appointed on	Position – Committees
Koray ERDOĞAN	**01.08.2015**	**Member and General Manager**

He holds degrees in International Relations. He holds a master's degree on Administrative Sciences from Carnegie Mellon University.

He started his career in 1997 as an Insurance Auditing Specialist in the Insurance Auditing Board of the Undersecretariat of Treasury. Since 2009, he served as Deputy Chairman thereof. He joined Ray Sigorta A.Ş. as a member of the Management Board and Financial and Administrative Affairs Director on 02.05.2011. He served as the Deputy General Manager since 01.01.2014 and has appointed as General Manager and Board Member on 01.08.2015. He worked at member of Board of Directors of VIG Ukrayna: UIG, Kniazha, Globus and Kniazha Life between 2017 and 2019.

Comparative Premium Revenue for the Period of 01.01.2021-31.03.2021 / 01.01.2020 - 31.03.2020

1) **In the three months of year 2021 and 2020 gross Premium revenue and percentage change are given below. (TL) (Reinsurer's share is not deducted)**

	31.03.2021	31.03.2020	Percentage Change
Accident	3.705.036	4.588.619	-19,26%
Health	12.857.585	16.396.395	-21,58%
Motor own Damage	85.988.388	58.392.822	47,26%
Other Vehicles	4.049.377	3.660.766	10,62%
Marine	10.612.534	9.653.351	9,94%
Fire and Catastrophic Losses	144.224.771	103.268.320	39,66%
General Losses	101.461.093	66.910.516	51,64%
Third Party Liability	97.558.409	96.740.155	0,85%
General Liability	14.847.171	13.450.471	10,38%
Surety	382.107	135.133	182,76%
Financial Losses	10.044.411	4.448.007	125,82%
Legal Protection	888.553	651.220	36,44%
TOTAL	**486.619.433**	**378.295.775**	**28,63%**

2) **For the same period, Gross Premium Revenue, Reinsurer's Share and Net Premium Revenue (TL) and Percentage Change**

	31.03.2021	31.03.2020	Percentage Change
Gross Premium	**486.619.433**	**378.295.775**	**% 28,63**
Reinsurer's Share	**308.087.546**	**227.331.198**	**% 35,52**
Net Premium	**178.531.887**	**150.964.577**	**% 18,26**

COMPARATIVE FINANCIAL INDICATORS (TL)

SUMMARY OF FINANCIAL INDICATORS	31.03.2021	2020	2019	2018	2017
Total Assets	1.901.921.657	1.790.113.764	1.276.030.751	926.672.507	735.353.658
Paid-In Capital	163.069.856	163.069.856	163.069.856	163.069.856	163.069.856
Shareholder's Equity	361.065.352	337.902.706	262.154.106	212.171.865	184.925.667
	31.03.2021	2020	2019	2018	2017
Net Premium	178.531.887	686.886.877	546.605.129	419.797.619	290.890.278
Investment Income Transferred From Non-Technical Division	33.432.975	69.352.140	73.479.799	44.721.557	29.418.740
Change in Unearned Premium Reserve-Net	-8.957.228	-81.175.274	-62.122.416	-80.382.615	-15.288.461
Unexpired Risk Reserves Changed-Net	95.663	-118.198	901.258	-2.014.693	-473.625
Other Technical Income/Expenditure	-6.405.499	-26.245.324	-13.096.432	-7.780.906	1.787.816
Net Claims Paid	-92.428.516	-310.054.581	-300.582.823	-220.715.817	-164.297.193
Change in Outstanding Claims-Net	-30.740.147	-88.761.542	-27.823.365	-46.677.186	-54.020.050
Other Technical Provisions	-3.502.996	-9.037.556	-6.689.534	-4.480.605	-2.270.839
Operating Expenses	-43.223.240	-165.043.941	-134.421.672	-79.147.919	-60.063.143
Investment Income	96.713.529	144.429.446	119.730.370	141.996.080	58.621.439
Investment Expenditures	-89.582.561	-135.697.134	-108.481.015	-113.581.449	-46.795.747
Other Expenditures/Income	-4.633.662	-9.208.790	-21.808.601	-12.910.873	-6.355.920
Corporate Tax Provision and Other Fiscal Liabilities	-7.272.796	-16.402.446	-15.607.610	-10.431.663	-9.875.432
Net Profit/Loss	22.027.409	58.923.677	50.083.088	28.391.530	21.277.863

Full financial statement report for March 31, 2021 and previous periods are on our web site www.raysigorta.com.tr and Public Disclosure Platform web site www.kap.org.tr